



WARD-KRAFT
PACKAGING A STRONGER TOMORROW

PEOPLE.
SOLUTIONS.
POSSIBILITIES.

CAREER OPPORTUNITY

SALES ACCOUNT MANAGER



Monday – Friday | 8:00 AM – 5:00 PM

BUILD RELATIONSHIPS. GROW ACCOUNTS. MAKE AN IMPACT.

Do you enjoy working with people, finding opportunities, and seeing your work turn into results?

Ward-Kraft is looking for a **Sales Account Manager** who is ready to build strong customer relationships and help grow our business.

You'll take ownership of your accounts — learning what your customers need, finding ways we can help, and turning opportunities into long-term business.

2SS[®]
2-SIDED SHIPPING SOLUTION



WHAT YOU'LL DO

TURN OPPORTUNITIES
INTO REAL RESULTS



Build Relationships

Get to know your customers, their business, and what they need.



Grow Your Accounts

Look for new products, applications, and sales opportunities.



Turn Quotes Into Sales

Follow up, answer questions, and help move opportunities forward.



Take Care of Your Customers

Stay involved from quote and order through delivery.



Know Your Market

Learn about customer industries, competitors, and new opportunities.



Stay Connected & Organized

Keep customer information and follow-ups current in our CRM.



YOU COULD BE A GREAT FIT IF YOU...

- ✓ Enjoy talking with and helping customers
- ✓ Like setting goals and seeing results
- ✓ Follow through on what you start
- ✓ Are organized and communicate well
- ✓ Enjoy learning and asking questions
- ✓ Take ownership of your work
- ✓ Work well with customers and teammates

Experience in print manufacturing, B2B sales, distributor sales, or Manufacturer Representative environments is a plus — but not required.



READY FOR YOUR NEXT OPPORTUNITY?

You don't have to know everything on day one.

If you're motivated to learn, build relationships, grow accounts, and take ownership of your results, we'd like to hear from you.



APPLY TODAY

JOBS@WARDKRAFT.COM



PAPER APPLICATIONS

**2401 Cooper St.
Fort Scott, KS**

GROW WITH
WARD-KRAFT.