

ALL-IN-ONE SHIPPING SOLUTION

# DUPLEXPACKSLIP® LABOR EQUATION



Per BOX-35 seconds is my conservative time study estimate for printing, peeling liner off & affixing a 4 X 6 shipping label, affixing a packing slip enclosed pouch to carton, & folding a 8.5 X 11 packing slip and inserting it into that pouch or manually dropping it into box before sealing. (That is of course after they have been matched up to make sure the right product is going to the right customer.)

35 seconds X 1,000 boxes= 35,000 seconds

35,000 seconds/ 3,600 (seconds in an hour) = 9.7 MAN HOURS PER 1,000 boxes shipped

9.7 Man hours X \$16.25 an hour= \$157.62 IN LABOR COSTS PER 1,000 boxes shipped

Let's say the customer sends out 1 million boxes= \$157.62 X 1,000= \$157,620 IN LABOR COSTS PER 1,000,000 boxes shipped.... You can do the math on their quantity.  
Hand Applying DuplexPackSlip® - that number goes to 10 seconds per box.

10 seconds X 1,000 boxes= 10,000 seconds

10,000 seconds/3,600 (seconds in an hour)= 2.77 MAN HOURS PER 1,000 boxes shipped

2.77 Man hours X \$16.25 an hour= \$45.13 IN LABOR COSTS PER 1,000 boxes shipped

1 Million boxes= \$45.13 x 1,000= \$45,130 IN LABOR COSTS PER 1,000,000 BOXES SHIPPED

Conclusion= YOU JUST SAVED YOUR CUSTOMER \$111,490 in LABOR COSTS!!!

Auto Applying DuplexPackSlip®- that number goes to 2 SECONDS!!!!

So using the same formula:

2 seconds X 1,000 boxes= 2,000 seconds

2,000 seconds/3,600 (seconds in an hour)= .55 MAN HOURS PER 1,000 boxes shipped

.55 Man hours X \$16.25 an hour= \$9.01 IN LABOR COSTS PER 1,000 boxes shipped.

That same customer who sends out 1 million boxes= \$9.01 X 1,000= \$9,018.75 IN LABOR COSTS

PER 1,000,000 boxes shipped!!!

Conclusion= YOU JUST SAVED YOUR CUSTOMER \$147,601.25 in LABOR COSTS!!

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